NeXT logo.tiff ¬TensorLogoBlack.eps ¬

NEWS
FOR IMMEDIATE RELEASE

Fred Fleury   Karen Logsdon
Tensor Information Systems, Inc.   NeXT Computer, Inc.
817-246-2141   415-780-3786

TENSOR INFORMATION SYSTEMS AND NeXT FORM STRATEGIC OBJECT TECHNOLOGY ALLIANCE

REDWOOD CITY, CA - August 9, 1994 - Tensor Information Systems, Inc. and NeXT Computer, Inc. today announced a joint initiative to continue to deliver advanced business solutions using NEXTSTEP, NeXT's object-oriented software.   Specifically, NeXT and Tensor will focus on providing business solutions to customers in regulated industries such as legal, medical and financial

services.   As part of this significant strategic alliance, Tensor will be a member of NeXT's Object Channel.

"Two years ago, Tensor chose NEXTSTEP as its operating system of choice because it provides the most integrated object-oriented development and graphical user environments our engineers have ever used," said Travis E. TeSelle, president of Tensor Information Systems.   "With it, we can focus on re-engineering corporations in highly regulated industries.   These businesses must adapt quickly to the continually changing regulations and reduce overhead costs to remain competitive".

Significance Of The Alliance

NeXT formed the Object Channel specifically to develop and foster strategic alliances with systems integrators.   Since the program began in November 1993, NeXT has formed key integrator partnerships with more than sixty companies in North America, Europe and Japan, all of which now help customers solve their

business problems using object-oriented NEXTSTEP.

"Our alliance with Tensor enables us to work with a leading
systems integrators and to give customers the benefits of object
technology, such as improved time-to-market and customized systems
that are easier to maintain," said Bill Wesemann, vice president
of North American sales at NeXT Computer, Inc.

Object Channel members help customers solve business problems
using NEXTSTEP, NeXT's object-oriented software.   In the future,
Object Channel members will also be offering OpenStep, the open
specification that defines NEXTSTEP's Application Programming
Interfaces (APIs), and its implementation in SunSoft's Solaris and
Digital Equipment's OSF/1.

About Tensor Information Systems, Inc.

Tensor Information Systems, Inc. is a systems engineering
corporation dedicated to providing custom software applications

and integrating business information systems using the client-server database model.   Tensor has skilled engineering consultant resources to offer requirements analysis, design, development, integration and support.

Tensor engineers have diverse backgrounds stemming primarily from the computer and defense industries with experience in flight simulation, electronic systems, software development and systems integration.   This experience in a wide variety of computer development environments and network technologies formed the basis for promoting client-server systems.   This background has also provided the skills to manage large complex projects, and the knowledge needed to re-engineer corporations to modern object-oriented client-server solutions.   Tensor Information Systems, Inc. is headquartered in Dallas/Fort Worth Texas.

About NeXT Computer, Inc.

NeXT develops and markets the award-winning NEXTSTEP

object-oriented software for industry-standard computer architectures.   Customers use NEXTSTEP's advanced object environment to rapidly develop and deploy custom, enterprise-wide, client/server applications.   NeXT is headquartered in Redwood City, California, and has offices in North America, London, Paris, Munich and Tokyo.

# # # #